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Framework IT is dedicated to cultivating win-win partnerships and we reward our clients directly for helping us grow!

#### What is the Referral Incentive Program?

Refer an organization to Framework for Managed Services and if your referral chooses Framework, you will receive either a gift card or an invoice credit based upon your preference.

### How Much Can You Expect to Earn for a Referral?

When your referral company signs with Framework IT for managed services you will receive an incentive payment, in the form of either a gift card or an invoice credit, according to the following breakdown:

Referral User Count	<b>Referral Incentive Payment</b>
2-19 Staff	\$1,500
20-49 Staff	\$3,000
50 + Staff	\$5,000









You can use any of the 3 methods on the following page to make a referral to Framework - Whatever is most comfortable for you!

## 1) Share our Information with your Referral

- Provide your referral with our contact information below and allow your referral to initiate contact.
  - Phone: 312-564-5446
  - Email: info@frameworkit.com
- Please be sure to email info@frameworkit.com to notify our team you made a referral so we can track appropriately and ensure you receive your referral incentive.

# 2) Make a Warm Introduction via Email

- Make a warm introduction between your referral and our team by emailing your referral to introduce them to Framework.
- Copy info@frameworkit.com on your email to your referral.

# 3) Send Us the Referral Contact & Have Us Reach Out

Submit the referral organization's contact information to Framework (<u>info@frameworkit.com</u>) so we may initiate contact. Be sure to include:

- Company name
- · Point of contact (POC) first and last name
- POC Email
- POC Phone

Please email info@frameworkit.com or call 312-564-5446 if you have any questions about our Client Referral Incentive Programs

